
NICK NAYAK, Ph.D.

BIOGRAPHY



Appointed as the fourth Chief Procurement Officer for the Department of Homeland Security, Dr. Nick Nayak oversees more than 1400 contracting professionals spending \$18 billion to support 240,000 employees in the third largest Federal Department – the mission - to protect the United States of America.

Dr. Nayak is a proven winner with 28 years of private, public and academic leadership experience. The first in his family to be born in America, Dr. Nayak grew up working in several successful family businesses. His experience since then includes, winning contracts for two private companies; creating the Treasury Acquisition Institute that has taught more than 100,000 contracting professionals in all three branches of government; serving as a senior executive at the highest levels of government; conceptualizing and leading several private ventures; teaching more than 45 business courses for four universities and winning more than 100 Washington metropolitan area amateur tennis tournaments.

Dr. Nayak has received the highest honors and recognition everywhere he has served and is most fulfilled by opportunities to help others succeed in life. He is actively involved in numerous service projects aimed at improving the lives of others.

HIGHLIGHTS AT A GLANCE

- ♦ 28 years of private, public and academic leadership, business and acquisition experience
 - ♦ Senior Executive at the Department of Homeland Security (Top Secret-SCI Clearance)
 - ♦ Senior Executive at the IRS - received Commissioner's Award (Highest Honor in the IRS)
 - ♦ Testified in front of United States Congress on multiple occasions
 - ♦ Graduate and Undergraduate Professor of Business Supply Chain Management and Procurement for four universities – taught more than 45 different business courses
 - ♦ Author of acquisition articles for national contract management publications
 - ♦ Board Member - International Association for Contract & Commercial Management's Board of Directors, National Contract Management Association's Board of Advisors and Federal Acquisition Institute's Board of Directors
 - ♦ Media Recognition – 20 years of TV, Radio, Newspapers and Magazines (See Back)
 - ♦ Winner of over 100 tennis tournaments in the DC Metropolitan area
 - ♦ Service to Others - 23 consecutive years of contributions to the Combined Federal Campaign
 - ♦ Traveled to 20 countries, including two trips around the world
 - ♦ Ph.D. in Administration/Management
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RECENT AWARDS

- ♦ Ability One Procurement Champion-for supporting employment opportunities for people with disabilities (2014)
 - ♦ Government Contracting Weekly and Government Technology Services Association's Government Communicator of the Year Award – recognition for promoting transparent effective communications between government and industry (2014)
 - ♦ The International Association for Contract & Commercial Management's Innovation Award (2013)
 - ♦ The Professional Services Association and Fairfax County Chamber of Commerce's Greater Washington Government Contractor Awards – Public Sector Partner of the Year (2013)
 - ♦ The Coalition for Government Procurement's Lifetime Acquisition Excellence Award (2013)
 - ♦ American Council for Technology and Industry Advisory Council's Myth Busting Award (2013)
 - ♦ The Coalition for Government Procurement's Excellence in Partnership Award (2012)
 - ♦ The Government Technology & Services Coalition Federal Small Business Champion of the Year Award (2012)
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